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## Going Public Decision of Initial Public Offerings (IPO) in Hot Issue Market: Case of Pakistan Stock Exchange

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## Research Highlights

The study explored the direct impact of industry effect on the going public decision during hor issue market in Pakistan. The study found that the industry condition such as; munficance, dynamism and HHI along with firm-level, and country level factors played an important role in determining firm's going public decision during hot issue market. The findings of the study strongly supported the conventional wisdom of signaling, changing risk composition, information spill-over, and capital demand hypothesis.

## Research Objectives

The aim of the study is to examine the significant factors that influence the going public decision of IPOs in Pakistan during hot issue market. The study fisrtly identified the hot and cold issue periods in Pakistan by using volume based method. The study secondly examined the imapet of firm level, industry level and country level factors on going public decision in Pakistan. The study thirdly explored whether and going public theories are pertient to Pakistan.

## Methodology

The analysis of all non-financial firms listed on the Pakistan Stock Exchange (PSX) was conducted from the period of 2000 to 2015. This study utilized the volume and initial returns-based method to identify the hot and cold issue markets. The logit regression model is used to examine the significant determinants of going public decision during hot issue market.



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## **Findings**

The result indicated that the largest number of IPOs per year were issued around the year 2003-2005, 2007 and 2014-2015 trailed by the inflated underpricing, known as hot issue market. Nevertheless, the periods between 2000-2002, 2006, 2008-2013 are declared as cold issue market, where less number of IPOs and underprcing is observed. The result further shows that the industry condition along with firm-level, and country level factors played an important role in determining firm's going public decision during hot issue market. The findings of this study strongly supported the conventional wisdom of signaling, changing risk composition, information spill-over, and capital demand hypothesis. The findings of the study is consistent with previous literature (Alim *et al.*, 2017; Shehzad Khan, 2017; Khan *et al.*, 2016; Khan *et al.*, 2014; Benveniste *et al.*, 2002).

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